



# Certified Financial Planner<sup>®</sup>

## CFP<sup>®</sup>

Enhance your Career in Personal Finance with CFP<sup>®</sup>



+22 More Countries...

## **ABOUT CFP® CERTIFICATION**

The CERTIFIED FINANCIAL PLANNER® certification is the most desired and recognised certification in personal finance. The course is governed and administered by the Financial Planning Standards Board - India

The CFP® certification is highly regarded in the financial services industry, and CFP® professionals often work as financial advisors, wealth managers, financial planners, and other roles where they assist clients in achieving their financial goals and making informed financial decisions.

- **The Gold standard for Excellence and Trust in the Personal Financial Planning Industry**
- **Globally recognised certification over 27 countries including US, UK, Australia, Canada, Germany etc. in the field of personal finance**
- **Emphasizes on developing advanced skills in comprehensive financial planning, portfolio management, risk management & investment management**



## WHY CFP® CERTIFICATION?

- **#1 Personal Finance Qualification**
- **Short Duration - 6 Months to 1 Year**
- **70% Higher Salary** than normal graduates
- **Career Advancement** and Promotion for Working Professionals
- **Entrepreneurship** in **Financial Advisory**
- **High Passing Rate - Upto 70% result**
- CFP® is one of the criteria to become a **SEBI Registered Investment Advisor (RIA)**

## ROADMAP



**A) INVESTMENT PLANNING SPECIALIST CERTIFICATION**

- *Personal Financial Management*  
Time Value of Money, Financial Management Strategies, Cash management, Debt Management, etc
- *Investment Planning and Asset Management*  
Asset classes, Investment Products, Wealth Management, Financial Markets, Financial Planning, etc
- *Regulatory Environment, Law and Compliance*  
Economic Environment, Anti-Money Laundering, Role of regulators, etc

**B) RETIREMENT AND TAX PLANNING SPECIALIST CERTIFICATION**

- *Retirement Planning*  
Principles & Objectives, Retirement need analysis, Pension reforms, Retirement products, Employee benefits, etc
- *Tax Planning and Optimization*  
Global Taxation for individual, Tax planning strategies, Cross border taxation, Income tax computation, Capital gains & other heads of income, Exemption & deductions, etc

**C) RISK MANAGEMENT AND ESTATE PLANNING SPECIALIST CERTIFICATION**

- *Risk management*  
Principles of risk management, Insurance Company, Life Insurance, General Insurance, etc
- *Estate Planning*  
Estate Planning & wealth distribution, Will & trust, Estate planning process, Testamentary Succession

**D) INTEGRATED FINANCIAL PLANNING COURSE & FINANCIAL PLAN ASSESSMENT**

- *Financial Planning Principles, Process and Skills*  
Financial planning process, professional skills, Critical Thinking
- *Integrated Financial Planning*  
Goal setting, Analysing information, Designing Financial Plan & Financial Plan recommendations.

**EXAM PATTERN**

MODULES	NO OF QUESTION	TOTAL MARKS	PATTERN
INVESTMENT PLANNING SPECIALIST	75	75	MCQ's
RETIREMENT AND TAX PLANNING SPECIALIST	75	75	MCQ's
RISK AND ESTATE PLANNING	75	75	MCQ's
INTEGRATED FINANCIAL PLANNING & FINANCIAL PLAN ASSESSMENT	50	100	CASE STUDY-BASED QUESTIONS – 25 Q THEORY BASED QUESTIONS – 25 Q & CONSTRUCTION OF FINANCIAL PLAN



## HAVE WHAT IT TAKES?

**Regular Pathway: Regular mode involves clearing all the exams.**

### Eligibility:

12th or equivalent qualification from any field

Graduate in Any Domain

**Challenge Pathway: Integrated Financial Planning & Financial Plan Assessment**

### Eligibility:

Relevant professional qualifications like PG, MBA, CA (inter) & More

At least three years of prior work experience in the field of BFSI

## OPPORTUNITIES TO WORK WITH

- MNC's, Banks, Wealth Management companies, Mutual fund houses and more are looking to hire you



KEDIA | CAPITAL



TATA  
CAPITAL



## **WHY FPA?**



*AUTHORIZED EDUCATION PROVIDER FOR CFP®  
CERTIFICATION SINCE 15 YRS+*



*CFP® / CFA / CA QUALIFIED FACULTIES*



*100% PLACEMENT ASSISTANCE*



*BETTER PASS RATE THAN THE GLOBAL AVERAGE*



*LIVE OFFLINE / ONLINE SESSIONS*



*INDUSTRY EXPERT GUEST LECTURES*



*MOCKS AND QUESTION BANK FOR PRACTICE  
ALONG WITH RECORDED LECTURES*



*50% DISCOUNT ON FPSB INDIA STUDY MATERIAL*



*WORLD CLASS LEARNING MANAGEMENT SYSTEM  
TO TRACK STUDENT'S PROGRESS*



*1:1 MENTORSHIP AND STUDY PLAN*



*ALUMNI NETWORK OVER 11K+ STUDENTS*



*NO INTEREST EMI*



## TESTIMONIALS



*I am happy to share that I have cleared CFP - Final Module with a Good Grade on the first attempt. I am very grateful to Janak Sir, Sagar Sir, Yukti Ma'am and all doubt-solving faculties for teaching and guiding me in completing my CFP. I would recommend FPA to everyone*

**Palak**

*The quality of faculty over here especially Jeetu Sir and Yukti Ma'am is exceptionally great. They solve your doubts during and after the lectures. They help you in every way possible. Surely going to recommend FPA to anyone, who is looking for pursuing CFP Certification.*

**Vedant Kelkar**



*I would like to thank the entire FPA team for helping me clear the CFP examination within the stipulated time frame. The video lectures of Yukti ma'am and the doubt-solving assistance of Mansi ma'am and Pooja ma'am were really helpful. I would recommend anyone pursuing CFP Certification only choose FPA.*



**Shaurya Talwar**

*I have cleared my CFP. Much thanks to FPA. Jeetendar Sir has regularly offered timely support and guidance, as well as other faculty members and support staff. Would like to mention Sagar Sir, Yukti Ma'am and Aman Sir for their time, effort and patience with all students*

**Jash Kriplani**



*I have cleared CFP throughout with the help of FPA. The videos & material are detailed and helpful. And faculties are also very supportive, even distance learning can help students too. A day before the exam it helped me a lot. Big thanks to everyone, and FPA Rocks!!*



**Sonali Karia**

## OUR STUDENTS ARE AT



**SHIKHA PANCHAL**

T FINANCE COMPANY  
FINANCIAL PLANNER



**AARYAN PAREKH**

TJS FINANCIAL SERVICES  
CLIENT RELATION EXECUTIVE



**BALRAJ**

KPMG  
ASSOCIATE CONSULTANT



**RAHUL RAI**

ICICI PRUDENTIAL MUTUAL FUND  
DEPUTY MANAGER



**JEEL JAIN**

IMMPL  
FINANCIAL PLANNER



**POOJA MEHTA**

DEUTSCHE BANK  
FINANCIAL ANALYST



**HARPREET BEDI**

AXIS MUTUAL FUND  
CLUSTER MANAGER



**ELORA PAUL**

ANANDRATHI  
RELATIONSHIP MANAGER



**DHAIRYA SHAH**

ICICI BANK LTD  
FINANCIAL PLANNER



**JYOTI RAWAT**

MOTILAL OSWAL FINANCIAL  
SERVICES  
AREA MANAGER

**AND MANY MORE...**

## CONTACT US:

**Head Office:** 1st & 2nd Floor, Balwantrao Madgaonkar Building, Court Lane, Next to Borivali Court, Above Borivali West Post Office, Borivali (West), Mumbai - 400092

**Thane Office:** 706, 7th Floor, Paradise Tower, Besides McDonald, Gokhale Road, Near Thane Railway Station Thane west- 400602

**Pune Office:** 2, Samarth, 1018, Near Deep Bangla Chowk, Above Dharap Children's Clinic, Model Colony, Shivajinagar, Pune, Maharashtra - 411016

**Delhi Office:** Unit - 239, DLF South Court Mall, Saket District Center, New Delhi- 110017

### Centres Across India:

Pune, Charni Road, Ghatkopar, Fort, Dombivali, Raipur, Hyderabad, Ahmedabad & Lucknow



**+91 808 080 9466**



**[www.fpa.edu.in](http://www.fpa.edu.in)**



**[fpa@fpa.edu.in](mailto:fpa@fpa.edu.in)**